

Creator of the Associative Processing Unit for Al and a leading provider of high-performance memory solutions

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### SAFE HARBOR

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## GSI TECHNOLOGY BACKGROUND **LEVERAGING DECADES OF** MEMORY CHIP EXPERTISE

- Established in 1995 in Silicon Valley; IPO in 2007
- Over 25 years of collaboration with TSMC
- Pioneers in high-density, high-performance SRAM memory
- Extensive patent portfolio in advanced memory, compute-inmemory hardware, and algorithms
- Invested \$150 million into APU development
- Legacy SRAM business funding ongoing APU R&D efforts

1. Based on the closing share price of \$2.65 on June 28, 2024, and common stock outstanding of 25,446,380.

FY 2024 Annual Revenue

**Employees Worldwide** 

Patents Granted

\$21.8M (NO DEBT)

Cash and cash equivalents<sup>2</sup>

\$50.0M

Market Cap

**Insider Ownership** 





<sup>2.</sup> Includes cash and cash equivalents, short-term investments, and long-term investments as of June 30, 2024.

## SRAM LEADER FASTEST, HIGHEST DENSITY PRODUCTS IN MARKET

GSI's SRAM memory devices recognized for very high transaction rates, high density, low latency, high bandwidth, fast clock access times, and low power consumption









Industry leader with largest portfolio of high-performance memory products



SigmaQuad<sup>™</sup> and SigmaDDR<sup>™</sup> core business growth drivers



SigmaQuad<sup>™</sup> SRAMs recognized for industry-leading density and speeds



3rd and 4th Generation SRAM fastest off-the-shelf SRAM on market

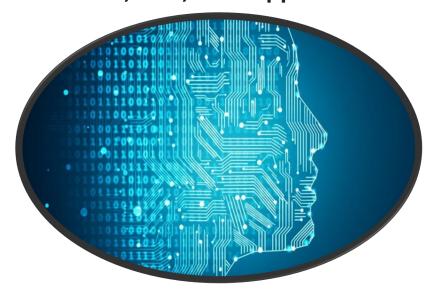
## BUILDING ON OUR CORE MEMORY EXPERTISE

#### TAKING OUR DEEP-ROOTED MEMORY PROFICIENCY INTO NEW MARKETS

**Aerospace & Defense Applications** 

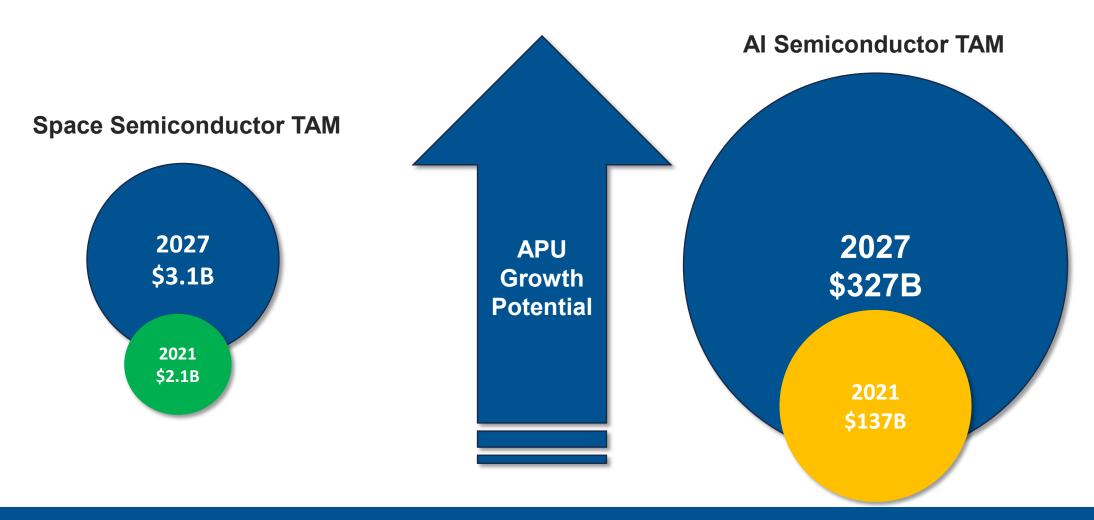


Search, HPC, & Al Applications



HIGHER ASP, HIGHER MARGIN PRODUCTS WITH HIGH GROWTH TAMS

# NEW MARKETS HAVE LARGE, FAST GROWTH TAM



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# SRAM AEROSPACE & DEFENSE APPLICATIONS RADIATION-HARDENED & TOLERANT PRODUCTS

- Targeting space, satellites, and aerospace and defense
- Expands addressable market
  - Ability to add new target customers / prime contractors
  - Potential to access revenue from new divisions at existing customers
- 90%+ gross margin, up to \$30K ASP
- Addressing a >\$100 million annual market opportunity
- Long design cycles but long recurring revenue lifecycle of 10+years



## **ASSOCIATIVE PROCESSING UNIT (APU)** TRUE COMPUTE-IN-MEMORY (CIM) ARCHITECTURE

- APU's groundbreaking true CIM architecture enables massively parallel data processing, computation, and search in the APU  $\Longrightarrow$  storage and processing on-chip
- Features millions of parallel compute memory structures closely coupled with high-density SRAM optimized for power-efficient processing
- Gemini-I®—Ideal for improving efficiency in Fast Vector Search and High-Performance Compute
- Gemini-II®—High-density memory, efficient power consumption, and single-bit capability
  - Targets AI models at the edge, computer vision processing in satellites and vehicles, and delivers more memory density in data center applications



# APU ADDRESSES KEY AI MARKET TRENDS

#### **Market Trends**

Al causing dramatic and unsustainable power consumption in data centers

More GPUs and CPUs needed to meet demand growth

ADAS and other data-intensive functions need higher performance at the edge

LLM density growth is not achievable with GPU frameworks

#### **Our Solutions**

APU's CIM architecture reduces workload power consumption up to 90%

APU's scalable architecture requires less hardware to meet increased demand

Gemini-II APU brings data center performance to the edge

Gemini offers single-bit capability to support lower resolution, resulting in higher density

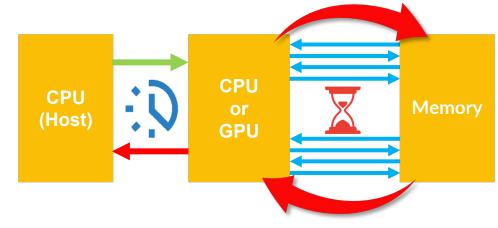
# APU REMOVES THE I/O BOTTLENECK DATA MEMORY WITH COMPUTE-IN-PLACE TRUE CIM

Compute and search in the memory array

#### **GPU**

Dozens to thousands of cores

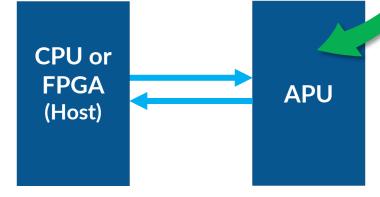
I/O Bottleneck



- Fetching data off-chip creates bottleneck
- Causes significant, unsustainable power consumption

#### **APU**

Millions of programmable bit-line processors



- CIM reduces computation time, power needs, and off-chip retrieval
- Offers processing flexibility to 1 bit
- Easily scalable vs. GPU/CPU for large workloads

# GEMINI-I® PLATFORM OUR FIRST VERSION OF THE APU

#### Markets:

- SAR applications for planes, military drones, mobile and traditional data centers (in alpha)
- GXL index build application 4x faster than tuned GPU, ~100x faster than CPU (in alpha)
- Fast Vector Search API (available)

#### **Applicability:**

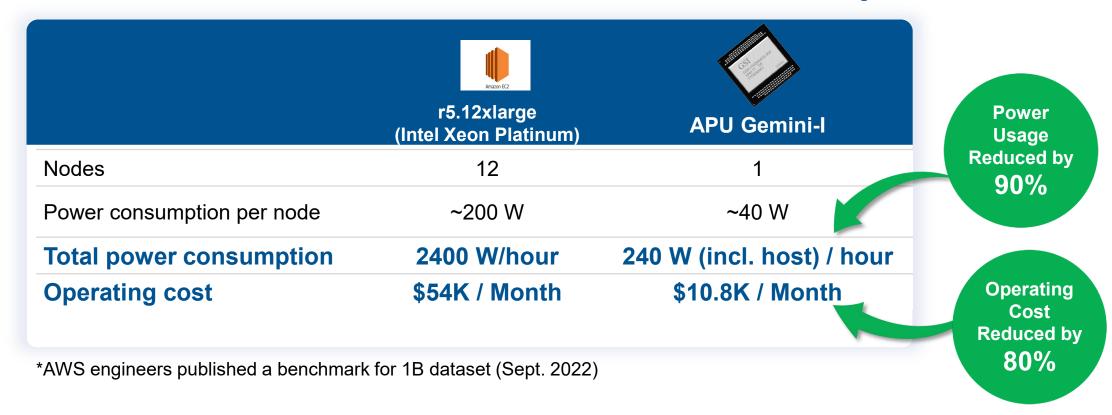
- Update ecommerce searches with faster index (database) refreshes
- Processing images in satellites and planes 
  → not just data collection
- Facial and body recognition capabilities onsite → identify repeat offenders

#### Framework:

• C library, Python application editing, low level library

# AWS BENCHMARK 1 BILLION DATASET INFERENCE EFFICIENCY\*

#### **APU Reduces Infrastructure Cost & Carbon Footprint**





# GEMINI-II® PLATFORM CAPABILITIES & MARKETS SECOND GENERATION OF THE APU

#### **Markets:**

- Edge search appliances with automatic, fast database updating
- On-board satellite and small drone for SAR and computer vision applications

#### **Applicability:**

- High capacity at low power, ideal for HPC and search applications in data centers
- Imaging and real-time decisions in small satellites and UAVs
- ADAS support, data fusion at the edge for remote AI infrastructure

#### Framework: (mass adoption approach)

• Pytorch, Tensorflow, C, MLIR-based compiler, "bare metal library" (on hardware with no OS)



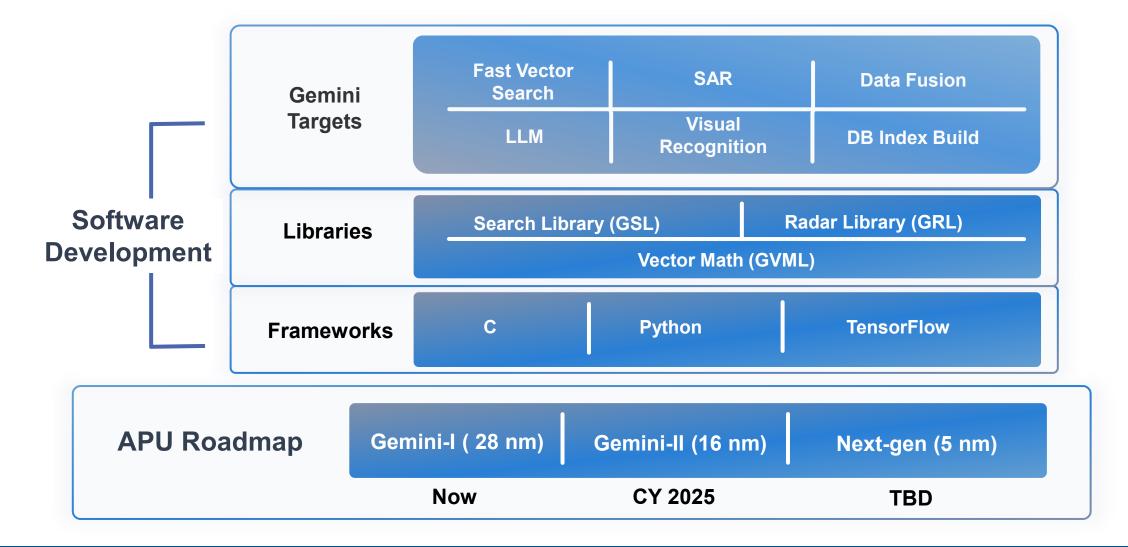
# DOD SBIRS & GOVERNMENT FUNDS CREATING APU AWARENESS WITH DOD DEPARTMENTS WHILE GENERATING NEW REVENUE SOURCES

- Phase II SBIR\* contract with Air Force worth \$1.1 million, now over 25% complete.
- Phase II SBIR contract with Space Development Agency valued at \$1.25 million, over 50% complete
- Next submission for Phase II SAR Space-level on-board contract worth \$1.25 million
- Secured a Phase I SBIR with one of DoD's largest divisions, new to APU, with value of up to \$250K
- Additional SBIR proposals in queue for a total pipeline value of \$6 million.
- Pursuing new government funding sources for Gemini-II's advanced AI development

SBIR – Small Business Innovation Research is a United States government program to stimulate technological innovation by funding small businesses to engage in federal R&D with the potential for commercialization. The DoD is one of the largest participants in the SBIR program.



# APU PLATFORM & ROADMAP





## GEMINI'S ROLE IN GSI'S GROWTH

- Actively engaging target SAR customers with the Gemini-I solution
- Showcasing Gemini-II edge capabilities to the DOD
- Securing funding for the Gemini-II Mini, tailored solution for mobile edge vehicles and satellites
- Marketing cost-effective Database Index build solution for Search with superior performance compared to GPU cloud providers
- Pursuing strategic partnerships for APU technology to generate service or licensing revenue and support ongoing APU development



## FINANCIAL OVERVIEW STABILIZING REVENUE & MANAGING CASH



Declining revenue in legacy SRAM business likely to stabilize at current levels



Completed tape out of Gemini-II in Fall 2023; sampling in Q1 CY 2025 expect to reduce R&D modestly afterward



Improved balance sheet with \$12 million from recent sale and leaseback of Sunnyvale, CA headquarters

#### **Quarterly Net Revenues**

(in millions)



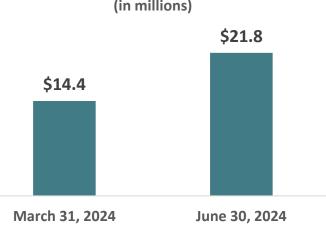
#### **Operating Expenses**

(in millions)



**Cash & Cash Equivalents** 

(in millions)





# EXPLORING STRATEGIC OPTIONS ROADMAP TO IMPROVING SHAREHOLDER VALUE

**Strategic Review Initiated**: In May 2024, GSI announced the launch of a comprehensive strategic review aimed at maximizing stockholder value.

**Board's Perspective:** The Board of Directors believes market not recognizing APU's significant potential or the \$150 million investment in the technology.

**Exploring Alternatives**: Review to focus on exploring various strategic alternatives, including:

- Asset Divestiture: Considering the sale or spin-off of certain assets to unlock value.
- **Technology Licensing:** Exploring opportunities for licensing the company's technology.
- Equity Financing: Seek additional funding through a public market equity offering
- Other Strategic options: Including mergers, acquisitions, or the sale of the company.



# INVESTMENT HIGHLIGHTS KEY TAKEAWAYS

#### **GSI Technology's priorities for CY2024**

- Stabilizing SRAM business
- Launch database index build solution for search
- Accelerated development of Gemini-II, including software, for customer sampling in Q1 CY2025
- Exploring strategic options to maximize shareholder value







# **GSI TECHNOLOGY**

High Performance Components for Leading-Edge Technology

GSITechnology.com / IR Contact: GSIT@HaydenIR.com

# **APPENDIX**



# **GEMINI-II VERSUS GEMINI-I**

Parameter	Gemini-II		Gemini-I	
raiailletei	Spec	vs. Gemini-I	Spec	
Process Technology	16 nm		28 nm	
Operating Frequency	1.4 GHz	2.33X	600 MHz	
L1 Size (Memory)	768Mb	8X	96Mb	
L1 <-> BP Data Bandwidth	367Tb/s	1.16X	315Tb/s	
Die Size	26 mm x 21.5 mm	2X	20 mm x 14 mm	
Package Size	37.5 mm x 37.5 mm	2.25X	25 mm x 25 mm	



# **EXPERIENCED MANAGEMENT TEAM**

Name	Title	Years of Experience	Years with GSI	Prior Companies
Lee-Lean Shu	Chairman and CEO	46	29	Sony, AMD
Doug Schirle	Chief Financial Officer	46	25	Cypress, Pericom
Didier Lasserre	VP Sales and IR	36	26	Cypress, Solectron
Avidan Akerib	VP of Associative Computing	44	8	MikaMonu, NeoMagic
Patrick Chaung	SR VP of Memory Design	48	15	Sony, AMD
Robert Yau	VP of Engineering	47	29	Sony, Mosel Vitelic
Bor-Tay Wu	VP of Taiwan Operations	44	28	Atalent, AMD



# **INCOME STATEMENT**

#### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share data)

	(Unaudited)	<b>Three Months Ended</b>		
	,	June 30, <u>2024</u>	March 31, 2024	June 30, <u>2023</u>
Net revenues		\$4,671	\$5,152	\$5,587
Cost of goods sold		2,510	2,494	2,518
Gross profit		2,161	2,658	3,069
Operating expenses:				
Research & development		4,214	4,818	5,204
Selling, general and administrative		2,604	2,354	3,004
Total operating expenses		6,818	7,172	8,208
Operating loss		(4,657)	(4,514)	(5,139)
Gain on sale and leaseback transaction		5,737	-	-
Interest and other income, net		55	108	80
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Income (loss) before income taxes		1,135 57	(4,406)	(5,059)
Provision (benefit) for income taxes  Net income (loss)		\$1,078	(85) (\$4,321)	51 (\$5,110)
Net Income (1055)		\$1,076	(\$4,321)	(\$3,110)
Net income (loss) per share, basic		\$0.04	(\$0.17)	(\$0.21)
Net income (loss) per share, diluted		\$0.04	(\$0.17)	(\$0.21)
Weighted-average shares used in computing per share amounts:				
Basic		25,374	25,297	24,866
Diluted		25,686	25,297	24,866
		•	•	•



## SUMMARY BALANCE SHEET

#### CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands) (Unaudited)

	<u>June 30, 2024</u>	March 31, 2024
Cash and cash equivalents	\$21,765	\$14,429
Accounts receivable	2,718	3,118
Inventory	4,467	4,977
Other current assets	2,143	1,954
Assets held for sale	0	5,629
Net property and equipment	1,076	1,148
Operating lease right-of-use assets	10,471	1,553
Other assets	9,687	9,656
Total assets	\$52,327	\$42,464
Current liabilities	\$5,422	\$5,365
Long-term liabilities	8,903	1,129
Stockholders' equity	38,002	35,970
Total liabilities and stockholders' equity	\$52,327	\$42,464

